# Legislative Appropriations Request

for Fiscal Years 2016 and 2017

Submitted to the Governor's Office of Budget, Planning and Policy and the Legislative Budget Board

by

Laredo Community College

August 4, 2014

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#### CERTIFICATE

#### Agency Name Laredo Community College

This is to certify that the information contained in the agency Legislative Appropriations Request filed with the Legislative Budget Board (LBB) and the Governor's Office of Budget, Planning and Policy (GOBPP) is accurate to the best of my knowledge and that the electronic submission to the LBB via the Automated Budget and Evaluation System of Texas (ABEST) and the PDF file submitted via the LBB Document Submission application are identical.

Additionally, should it become likely at any time that unexpended balances will accrue for any account,

the LBB and the GOBPP will be notified in writing in GAA).	accordance with Article IX, Section 7.01 (2014–1
Chief Executive Officer or Presiding Judge  Signature  Jian L. Maldohado, Ph. D.  Frinted Name	Board or Commission Chair  Which Hales  Signature  Cynthia Mares  Printed Name
President Title	President Title
July 31, 2014 Date	July 31, 2014 Date
Chief Financial Officer Signature	
Eleazar Gonzalez Printed Name	
Chief Administrative & Financial Officer Title	
July 31, 2014 Date	
AC 777 T	

## 968 Laredo Community College

Hometown	Term Expires
Laredo, Texas	Laredo, Texas November 2016
Laredo, Texas	Laredo, Texas November 2014
Laredo, Texas	Laredo, Texas November 2014
Laredo, Texas	Laredo, Texas November 2014
Laredo, Texas	Laredo, Texas November 2016
Laredo, Texas	Laredo, Texas November 2018
Laredo, Texas	Laredo, Texas November 2016
Laredo, Texas	Laredo, Texas November 2018
Laredo, Texas	Laredo, Texas November 2018
	Hometown  Laredo, Texas

### Principal Administrative Officers

Dr. Juan L Maldonado, President

Dr. Vincent R. Solis, Vice President for Instruction and Student Services

Dr. Nora Garza, Vice President for Resource Development

Eleazar Gonzalez, Chief Administrative & Financial Officer

Luciano Ramon, Information Technology Officer

Deirdre Reyna, Communications and Institutional Effectiveness Officer

education in Laredo. America's new workforce. With 13 junior college sophomores achieving their associate in arts diplomas, that first year was the beginning of a long tradition of higher Laredo Community College was founded in 1947 by the Laredo Independent School District on the site of historic Fort McIntosh to prepare returning soldiers for

history begins anew at our South Campus in South Laredo, with contemporary architecture and the latest technology, which opened in the spring of 2004. Our two interest courses, and adult education courses that help area adults obtain English skills, job skills or a General Educational Development diploma campuses serve more than 12,000 students each year through a variety of affordable academic programs, technical and vocational programs, non-credit community Today, the college is a two-campus district serving the diverse needs of a growing community. The downtown Fort McIntosh Campus maintains its historic origins, while

Both campuses serve a three-county area composed of Webb, Jim Hogg and Zapata counties

portion of the College's budgetary requirements. In 2014, 48.8% of the funds for the District operations came from property taxes compared to 21.9% from state owners continues to exceed total state reimbursement dollars. The College maintains a reasonable ad valorem tax rate even as local taxpayers assume an ever-increasing Higher Education Coordinating Board contact-hour reimbursement formula has not been fully funded in several years, the total dollars contributed by local property While our service area covers three counties, Laredo Community College's taxing district is limited only to the boundaries of the City of Laredo, Texas. Since the Texas

In 2000, 83 percent of Laredo voters approved a bond for the construction of a new campus in Laredo's southern region. The 60-acre campus nestled near the banks of

### 968 Laredo Community College

Texas Border Regional Police Academy, which houses the area's only indoor firing range. The South Campus also offers core curriculum courses so students don't have Other anchor programs at the South Campus are transportation technology, where students learn the latest techniques in automotive technology and repair, and the South the Rio Grande contains seven buildings, including an academic and advanced technology building, a full-service library, and a state-of-the-art child development lab to travel between 2 campuses for their studies

tax notes in the amounts of \$12.4 million and \$40.7 million respectively. Proceeds from these issuances will be used for the renovation and refurbishing of instructional from the Phase I issuance were used to renovate and refurbish the Moore Vocational Building and for the construction of the Lewis Energy Academic Center and the approved Phase I of the Facilities master plan by issuing revenue bonds and maintenance tax notes in the amounts of \$32 million and \$1.4 million respectively. Proceeds facilities. The Facilities Master Plan was developed to coincide with the projected enrollment growth through the year 2030. In 2010 the College's Board of Trustees In 2009, the College began a District wide Facilities Master Plan for the renovation of existing facilities at the Fort McIntosh Campus and for the construction of new and administrative facilities at the Fort McIntosh Campus. Visual and Performing Arts Center. In 2011 the College's Board of Trustees approved Phase II of the Facilities master plan by issuing revenue bonds and maintenance

new student union building at the LCC South Campus and the renovation of the Harold R. Yeary Library, including added space and expanded tutoring services. The to bring new technology, construct new facilities and renovate of many of the college's current buldings at both campuses. Among the projects the college will pursue is a On May 10, 2014, 63.49 percent of Laredo voters approved a \$100 million bond issuance. Funds from the bond issuance will allow LCC to move forward with its plans construction of a new science building, as well as general infrastructure, safety and technology projects at both campuses. bond also will provide for renovations to the Cigarroa Science Building and Guadalupe and Lilia Martinez Fine Arts Center at the Fort McIntosh Campus, and the three-story health sciences center with a community clinic at its South Campus, and an oil and gas program facility at its Fort McIntosh Campus. Other projects include a

appropriated through three strategies: Core Operations, Student Success Points, and Contact Hour funding." billion request for student success funding for the 2016-17 biennium and recommends, as the July 16, 2014 letter outlines, that funding for community colleges be affordable opportunities to improve the standard of living for themselves and the area communities it serves. Laredo Community College District endorses the \$2.011 Even as demands on the College's budget continue to increase while state appropriations decrease, Laredo Community College stays committed to providing students

student service programs The additional funding would allow Laredo Community College to expend its instructional programs, acquire much needed instructional equipment, and expand its

regional, and international community Laredo Community College is an institution committed to providing comprehensive educational services that focus on the dynamic requirements and needs of its local,

Institutional Goals for 2012-2015

- college operations through the use of comprehensive data I. Institutional Effectiveness - To provide the required research, planning, and information to continuously assess, evaluate, and improve our mission and every facet of
- persistence and unto graduation based on the educational needs of those the College serves Educational Programs and Student Success - To provide a comprehensive curriculum composed of certificate and degree programs that will engage students through
- III. Educational Support Services To provide comprehensive instructional support services that facilitates student growth and enhances student success
- IV. Faculty and College Community To employ qualified faculty and staff by using current professional and accreditation standards and to promote continuing professional development of all employees

## 968 Laredo Community College

- respect facilitated by timely internal and external communication of these processes V. Participatory Governance - To practice effective decision-making and encourage broad participation in campus governance in an environment of mutual trust and
- VI. Financial Resources To provide effective and efficient administrative management of fiscal resources while maintaining full accountability within a balanced
- safe environment conducive to learning VII. Physical Resources - To build and maintain accessible facilities, infrastructure and grounds that functionally and aesthetically meet institutional needs and create a
- educational goals. Student Engagement and Development - To promote and provide information and services which are designed to help students achieve their personal and
- IX. Community and Culture To enhance the lives of our students and community residents by offering cultural programs and other educational events.
- Technology To incorporate innovative technologies into instructional, student support, and operational processes and activities throughout the College
- XI. Resource and Economic Development To explore and secure additional resources to promote the College's mission and the community's economic development.
- throughout the service area. XII. Outreach and Communication - To effectively and strategically promote all college programs, services, activities, and events that enhance the college's image

# Institutional Objectives for 2012-2015

- that include charging differential tuition for high costs programs, and to pursue the expansion of the College's taxing district. Fiscal Resource Development -To develop and implement fiscal resource strategies that will increase the level of grant funding, examine tuition and fee structures
- and staff by Fall 2013 and to address financial aid awareness targeting 90% of administrators, faculty, and staff by Fall 2012. Professional Development - To develop and implement a comprehensive training program that addresses academic and career advisement targeting 90% of faculty
- withdraws by 1% each year, and increase graduation rates by 3% each year. 3. Student Success - To develop and implement strategies beginning Fall 2012 that will increase persistence of first-time-in-college students by 1%, decrease student
- increase the number of non-traditional and weekend course schedules by 1% each year Student Access - To implement strategies beginning Spring 2012 that will address the expansion of hours of operation for services and availability of supplies and
- value of an LCC education by 2015. Communication - To implement marketing strategies by 2013 that use emerging social media networks and launch a multifaceted media campaign showcasing the
- enhance student learning. Student Learning - To dedicate 1% of the budget per year for professional development activities, instructional delivery strategies, and student support services to
- 7. Learning Assessment To expand assessment efforts to all credit bearing courses over the next five years.
- Instruction To increase the diversity of scheduled courses available at both campuses either face-to-face or teleconferenced at a rate of one course per year.
- campus representatives who will meet to identify issues and concerns that will be brought before campus assembly for consideration Campus Governance and Climate - To implement strategies beginning Fall 2012 that will enhance employee participation in the decision making process by using
- Student Life To expand the current evening speaker series by 50% beginning Fall 2012
- 11. Outreach To grow student enrollment by 2% each year over the next four years as a result of implementing various communication and outreach strategies

### SESSION AGENCY MISSION

DATE

8/6/2014

PAGE: TIME:

1 OF 1 1:34:38PM

Automated Budget and Evaluation System of Texas (ABEST) 84th Regular Session, Agency Submission, Version 1

Agency code: 968 Agency name: Laredo Community College

#### AGENCY MISSION

requirements and needs of its local, regional, and international community. Laredo Community College is an institution committed to student success by providing comprehensive educational services that focus on the dynamic

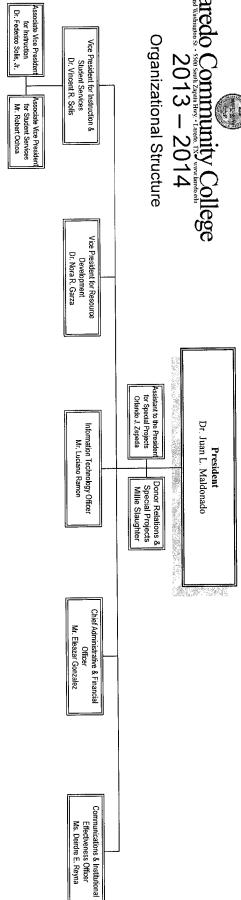
### Statement of Philosophy

Laredo Community College provides an exceptional learning experience and empowers students to fulfill their educational goals.

#### Vision Statement

Laredo Community College leads the way in creating a positive learning environment with commitment to educational excellence and student success.

# Laredo Community College Vest Ead Vashington St. 5500 South Zapata Havy - Laredo. Tel varyo laredo cela 2013 — 2014



2/27/14; 1:50 p.m.

84th Regular Session, Agency Submission, Version 1

Automated Budget and Evaluation System of Texas (ABEST)

# 968 Laredo Community College

\$165,570	\$165,570	\$11,114,970	\$11,114,970	\$10,859,879	GRAND TOTAL, AGENCY REQUEST
\$0	\$0				TOTAL, AGENCY RIDER APPROPRIATIONS REQUEST*
\$165,570	\$165,570	\$11,114,970	\$11,114,970	\$10,859,879	TOTAL, AGENCY STRATEGY REQUEST
\$165,570	\$165,570	\$11,114,970	\$11,114,970	\$10,859,879	TOTAL, GOAL 1
0	0	9,285,484	9,285,484	0	6 CONTACT HOUR FUNDING
0	0	1,163,916	1,163,916	0	5 SUCCESS POINTS
0	0	500,000	500,000	0	4 CORE OPERATIONS
165,570	165,570	165,570	165,570	161,195	3 IMPORT/EXPORT TRNG CTR
0	0	0	0	3,161,778	2 VOCATIONAL/TECHNICAL EDUCATION (I)
0	0	0	0	7,536,906	1 ACADEMIC EDUCATION (1)
					1 Provide Administration and Instructional Services
					1 Provide Instruction
Req 2017	Req 2016	Bud 2015	Est 2014	Exp 2013	Goal / Objective / STRATEGY

2.A. Page 1 of 2

<sup>(1) -</sup> Formula funded strategies are not requested in 2016-17 because amounts are not determined by institutions.

# 968 Laredo Community College

TOTAL, METHOD OF FINANCING	SUBTOTAL	I General Revenue Fund	General Revenue Funds:	METHOD OF FINANCING:	Goal / Objective / STRATEGY
\$10,859,879	\$10,859,879	10,859,879			Exp 2013
\$11,114,970	\$11,114,970	11,114,970			Est 2014
\$11,114,970	\$11,114,970	11,114,970			Bud 2015
\$165,570	\$165,570	165,570			Reg 2016
\$165,570	\$165,570	165,570			Req 2017

<sup>\*</sup>Rider appropriations for the historical years are included in the strategy amounts.

	TOTAL, General Revenue Fund  TOTAL, ALL GENERAL REVENUE	Regional Import/Export Training Center (ITIA)	SUPPLEMENTAL, SPECIAL OR EMERGENCY APPROPRIATIONS	Regular Appropriations from MOF Table (2012-13 GAA)  Regular Appropriations from MOF Table (2014-15 GAA)	GENERAL REVENUE  1 General Revenue Fund  REGULAR APPROPRIATIONS	METHOD OF FINANCING	
\$10,859,879 \$10,859,879	\$10,859,879	nter (ITIA)	\$0  RGENCY APPROPRIATIONS	Table (2012-13 GAA) \$10,859,879		Exp 2013	f Bas ssion
\$11,114,970 \$11,114,970	\$11,114,970	\$0	\$11,114,970	<b>\$</b> 0		xp 2013 Est 2014	st by Method of Finance Submission, Version 1 System of Texas (ABEST)
\$11,114,970 \$11,114,970	\$11,114,970	\$0	\$11,114,970	\$0		Bud 2015	
\$165,570 \$165,570	\$165,570	\$165,570	\$0	\$0		Req 2016	
\$165,570 \$165,570	\$165,570	\$165,570	\$0	\$0		Req 2017	8/6/2014 1:34:41PM

Took how	oroz bax	oud Ford	EST 2014	Exp 2013		NANCING	METHOD OF FINANCING
Reg 2017	Beg 2016	B.,.d 2015					
			Laredo Community College	Laredo Con	Agency name	968	Agency code:
			Automated Budget and Evaluation System of Texas (ABEST)	and Evaluation Sys	Automated Budget:		
			84th Regular Session, Agency Submission, Version 1	sion, Agency Sub	84th Regular Ses		
8/6/2014 1:34:41PM			2.B. Summary of Base Request by Method of Finance	Base Request by	2.B. Summary of		

FULL-TIME-EQUIVALENT POSITIONS

TOTAL, ADJUSTED FTES

NUMBER OF 100% FEDERALLY FUNDED FTES

TIME : DATE:

1:34:41PM 8/6/2014

2.F. Summary of Total Request by Strategy 84th Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST)

Agency code: 968 Agency name:  Goal/Objective/STRATEGY  1 Provide Instruction	Laredo Community College Base 2016	Base 2017	Exceptional 2016	Exceptional 2017	Total Request 2016	Total Request 2017
1 Provide Administration and Instructional Services						
1 ACADEMIC EDUCATION	\$0	\$0	\$0	\$0	\$0	
2 VOCATIONAL/TECHNICAL EDUCATION	0	0	0	0	0	
3 IMPORT/EXPORT TRNG CTR	165,570	165,570	0	0	165,570	165,570
4 CORE OPERATIONS	0	0	0	0	0	
5 SUCCESS POINTS	0	0	0	0	0	
6 CONTACT HOUR FUNDING	0	0	0	0	0	
TOTAL, GOAL 1	\$165,570	\$165,570	\$0	\$0	\$165,570	\$165,570
TOTAL, AGENCY STRATEGY REQUEST	\$165,570	\$165,570	\$0	\$0	\$165,570	\$165,570
TOTAL, AGENCY RIDER APPROPRIATIONS REQUEST						
GRAND TOTAL, AGENCY REQUEST	\$165,570	\$165,570	\$0	\$0	\$165,570	\$165,570

TIME: DATE:

8/6/2014 1:34:41PM

2.F. Summary of Total Request by Strategy 84th Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST)

Agency code: 968	Agency name:	Agency name: Laredo Community College					
Coal/Objective/STBATECY		Base 2016	Base 2017	Exceptional 2016	Exceptional 2017	Total Request 2016	Total Request 2017
Goal/Objective/STRATEGY		2016	2017	2016	2017	0102	2017
General Revenue Funds:							
1 General Revenue Fund		\$165,570	\$165.570	\$0	\$0	\$165,570	\$165,570
		\$165,570	\$165,570	\$0	\$0	\$165,570	\$165,570
TOTAL, METHOD OF FINANCING	<b>4</b> 2	\$165,570	\$165,570	\$0	\$0	\$165,570	\$165,570

FULL TIME EQUIVALENT POSITIONS

# 6.I. Percent Biennial Base Reduction Options

#### 10 % REDUCTION

Date: 8/6/2014 Time: 1:34:42PM

84th Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST)

Agency code: 968 Agency name: Laredo Community College

#### REVENUE LOSS

### REDUCTION AMOUNT

TARGET

Item Priority and Name/ Method of Financing
2016
2017
7 Biennial Total
2016
2017
Biennial Total
al Total

# 1 Regional Import/Export Training Center (ITIA)

Category: Programs - Service Reductions (Contracted)

Agreement (NAFTA) as well as other demand occupations. A major emphasis for the Center is the integration of new technology and its dissemination in South College District and surrounding communities. It allows LCC to address the growing demand for qualified personnel generated by the North American Free Trade Item Comment: The Laredo Community College's (LCC) regional import/export training center provides state-of-the-art industry instruction and resources to the

accomplish non-general revenue. the ITIA Center provides the necessary stability to direct very specific efforts and develop strong partnerships necessary to generate the type of projects that can The funding is critical to the continuation of education and training services. Funding has been key not only in terms of promoting the services of the center, but also

Due to the 10% reduction in State Funding, Laredo Community College will have to eliminate contracted services necessary for the operation of the Import/Export

Strategy: 1-1-3 Regional Import/Export Training Center

Agency FTE Reductions (From FY 2016 and FY 2017 Base Request)	Difference, Options Total Less Target	Agency Grand Total	General Revenue Total	AGENCY TOTALS	FTE Reductions (From FY 2016 and FY 2017 Base Request)	Item Total	General Revenue Funds Total	1 General Revenue Fund	General Revenue Funds
5 and FY 2017 Base Request		\$16,557	\$16,557		17 Base Request)	\$16,557	\$16,557	\$16,557	
1)		\$16,557	\$16,557			\$16,557	\$16,557	\$16,557	
		\$33,114	\$33,114			\$33,114	\$33,114	\$33,114	
		\$16,557	\$16,557			\$16,557	\$16,557	\$16,557	
		\$16,557	\$16,557			\$16,557	\$16,557	\$16,557	
		\$33,114	\$33,114			\$33,114	\$33,114	\$33,114	
			\$33,114						

Schedule 3C: Group Insurance Data Elements (Community Colleges)
84th Regular Session, Agency Submission, Version 1
Automated Budget and Evaluation System of Texas (ABEST)

# 968 Laredo Community College

301	38	339	
130	=	141	
52	9	61	
84	11	95	
10	0	10	
0	0	0	
577	69	646	
2	0	2	
0	0	0	
0	0	0	
0	0	0	
0	0	0	
0	0	0	
2	0	2	
	301 130 52 84 10 0 577 2 0 0 0 0		

**Total Active Enrollment** 

579

69

648

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Schedule 3C: Group Insurance Data Elements (Community Colleges)
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Automated Budget and Evaluation System of Texas (ABEST)

# 968 Laredo Community College

Total I & A Enrollment

Local Non I & A

Enrollment Total

Total for this Section	6e Eligible, Not Enrolled	5e Eligble, Opt Out	4e Employee and Family	3e Employee and Spouse	2e Employee and Children	le Employee Only	TOTAL FULL TIME ENROLLMENT	Total Retirees Enrollment	Total for this Section	6d Eligible, Not Enrolled	5d Eligble, Opt Out	4d Employee and Family	3d Employee and Spouse	2d Employee and Children	1d Employee Only	PART TIME RETIREES by ERS	Total for this Section	6c Eligible, Not Enrolled	5c Eligble, Opt Out	4c Employee and Family	3c Employee and Spouse	2c Employee and Children	1c Employee Only
578	0	10	84	52	130	302		_	0	0	0	0	0	0	0		1	0	0	0	0	0	_
69	0	0	11	9	11	38 8		0	0	0	0	0	0	0	0		0	0	0	0	0	0	0
647	0	10	95	61	141	340	,	1	0	0	0	0	0	0	О	,	) <del>-4</del>	0	0	0	· C	0	, poss

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Schedule 3C: Group Insurance Data Elements (Community Colleges)
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Automated Budget and Evaluation System of Texas (ABEST)

# 968 Laredo Community College

	Total I & A Enrollment	Local Non I & A	Total Enrollment	
TOTAL ENROLLMENT				
1f Employee Only	304	38	342	
2f Employee and Children	130	11	141	
3f Employee and Spouse	52	9	61	
4f Employee and Family	84	П	95	
5f Eligble, Opt Out	10	0	10	
6f Eligible, Not Enrolled	0	0	0	
Total for this Section	580	69	649	

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## 968 Laredo Community College

Special Item: 1 Regional Import/Export Training Center (ITIA)

(1) Year Special Item: 1994

Original Appropriations: \$165,570

### (2) Mission of Special Item:

entrepreneurs and business owners, promoting international trade, and developing strong partnerships locally, regionally, and beyond governments. Also, the Center focuses on providing training to build the skills of the area's workforce in general and in relation to specific industry sectors, assisting mission, the Center has developed partnerships with individual businesses, industry associations, community colleges, community-based organizations, and local quality education, training, and services focusing on continuous workforce improvement, technology deployment, and business development. To carry out this development, and the global competitiveness of Laredo within the College District (Webb, Jim Hogg and Zapata County) and the South Texas region through high The mission of the Regional Import/Export Training Center also known as the Economic Development Center (Center) is to enhance the economic growth

# (3) (a) Major Accomplishments to Date:

logistics/manufacturing industry. 2. IBM Grant for use of Reading Companion software in our Workplace Literacy Initiative (\$15,000) 3. Established an Economic employable in the trade industry after graduation. FY 2012-2013: 1. Small Business Administration Appropriation Workplace Literacy Initiative (\$150,000) for the Specialist (CES) certification to the Laredo Community College Logistics/Distribution Management Certificate Program enables students to be marketable and Specialist (CES) certification for the demand of these professions in the trade industry. 3. Integration of the Certified Customs Specialist (CCS) and Certified Export opportunities. 2. Collaboration with Laredo Licensed U. S. Customs Brokers Association to implement a Certified Customs Specialist (CCS) and Certified Export Community Development Program and Rural Development Program to work collaboratively with county/city partners to identify needs of community for funding FY 2013-2014: 1. Collaboration with University of Texas in San Antonio Institute for Economic Development to provide resources to Webb County through the implemented professional development courses including English as Second Language (ESL) classes "Sed De Saber". 5. Initiated workshops and ESL trainings to Development Advisory Committee representing different sectors of the community including business, trade, and civic organizations. 4. Workplace Literacy partners meet the needs of the business community

# (3) (b) Major Accomplishments Expected During the Next 2 Years:

collaboratively with our associates to support a strong and vibrant workforce to meet the demands of the business industry. (5) Economic Development - The Center workforce boards, economic development organizations, the private sector, labor and community groups, and other stakeholders. It is imperative to work entrepreneurs. (4) Collaboration - The Center will continue to work with our vast network of over 30 collaboration entities including city & county leaders, in high-demand jobs including the import/export industry. Also, a new business component workshop series has been added to support and provide resources to area sustain the activities for the workplace literacy initiative and provide English language classes and job readiness skills to the community. (3) Workshop(s) - The and implementation of customized job-training projects. (2) Workplace Literacy - Although the SBA grant funding expired in Dec. 2013, the Center will continue to of the College and surrounding communities will provide business planning services, research, and workshops to explore and develop strategies for creating a vibrant and sustainable economy to serve the needs Center initiated skills business development workshops in 2012 and will continue to develop a series of workshops aimed to meet the needs of the business community The Center will build existing initiatives including: (1) Skills Development Fund Grant - The Center will work collaboratively with TWC to support the development

Automated Budget and Evaluation System of Texas (ABEST) 84th Regular Session, Agency Submission, Version 1

# 968 Laredo Community College

# (4) Funding Source Prior to Receiving Special Item Funding:

None

#### (5) Formula Funding: N

# (6) Non-general Revenue Sources of Funding:

and workshops. Non-general sources of funding include: federal appropriations, federal and state grants, grants from private foundations, and revenue hosting educational seminars

# (7) Consequences of Not Funding:

business initiatives. This would prevent the provision of education and training that is much needed in our community, Center initiatives could continue in the short-term with non-general revenue funding though the Center would be significantly hindered by the loss of funding. In the If funding is discontinued, the Center would cease to exist in its current form as these funds provide the staff and general support that allows it to operate. Some long-term; however, the Center would not have the operating dollars necessary to plan, build partnerships, pursue non-general revenue funding, and launch new

entities, we have are identifying the needs of the business community to tailor specific workshops as a means to provide them with much needed resources and simultaneously creating a means of generating revenue for the Center. The Center is actively working to develop sustainable revenue sources that will make it less reliant on special item funding. Working together with our collaborative